# UNIQUE MORTGAGE STRATEGIES featuring Taylor Dahlke and Harlan Accola



May 2024 For Broker Dealer / RIA / Financial Professional use only.

(262) 626-2590

www.RealWealthMarketing.com

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# JOINT WORK

#### Let us be a resource to you.

The Silbernagel Group has a holistic approach, working with



And more! See a specialty you don't work in? Let's partner together! <image>

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# SAVING APP CURRENCE

# Members save **6x more** than the national average



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# BACK OFFICE TAX SERVICES



**Bookkeeping** 

**Tax Opportunity Review** 





**Microsoft Bookings** 

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its more than a mortgage, its a feeling

Casey Crawford is the co-founder and CEO of Movement Mortgage. He founded the nonprofit Movement Foundation as a vehicle to bring life, light and hope to others. To date, it has invested more than \$260 million in schools, communities and ministries around the world.

#### Conventional

#### Fannie Mae

- Fixed-rate options: 10, 15, 20, 30
- ARM options: 5/6, 7/6 and 10/6
- · Primary, secondary and investment properties
- High balance / Super Conforming
- Manufactured homes
- Student loan cash-out refinance
- Temporary 3/2/1, 2/1, and 1/0 Buydowns
- Conventional Co-op (NY & NJ only)

#### Fannie Mae

- HomeReady
- Student loan cash-out refinance
- RefiNow
- Movement Mortgage Community Assistance
- Expanded ADU Options

#### Freddie Mac

- Home Possible
- HomeOne
- Special Purpose Cash Out

#### Prime Jumbo

A robust selection that appeals to multiple borrower circumstances due to our extensive investor list. Features include:

- LTV up to 95%
- Fixed-rate options: 15 and 30 year
- ARM options: 5/6, 7/6, 10/6
- Interest Only options
- Loan amounts up to \$4.0 million
- Medical professionals
- Cash-out transactions

#### FHA

- Fixed-rate options: 15, 30
- ARM options: 5/1
- Manufactured homes (new and existing construction)
- High balance
- Temporary 3/2/1, 2/1, and 1/0 Buydowns
- Streamline refinances

### Renovation

- Fannie Mae Homestyle and HomeSyle HomeReady
- FHA 203k Limited and Full
- VA 30-year fixed and 5/1 ARM renovations
- USDA Rehabilitation and Repair\*\*

### USDA

- Fixed-rate: 30 years
- 100% financing
- Manufactured homes
- Temporary 2/1 and 1/0 Buydowns
- Streamline assist refinances (credit and non-credit qualifying)

#### VA

- Fixed-rate options: 15, 30
- ARM options: 5/1
- Manufactured homes (new and existing construction)
- 100% financing on purchase transactions (requires full entitlement)
- Interest Rate Reduction Refinance Loan
- Cash-out transactions
- High balance
- Temporary 3/2/1, 2/1, and 1/0 Buydowns

### Expanded Access

Multiple Non-QM programs, offering expanded loan features.

- LTV's up to 90%
- Fixed-rate options: 30 and 40 year
- ARM options: 5/6 and 7/6
- Interest Only options
- Loan amounts up to \$3.5 million
- Primary, secondary and investment properties
- Asset Depletion, 12 Month Bank Statement, and 1099
- 1 year documentation options

### Brokered-out

Brokered-out products allow for niche programs that are not supported in-house:

- · Bridge loans and Cross Collateralization
- HELOCs and Closed end 2nds
- Additional Non-QM, Bank Statement, Asset Depletion, DSCR
- ITIN, DACA, and Foreign National
- Land and lot loans
- Commercial, 5+ units
- Low FICO government
- One-Time Close (C2P) for Conventional, Jumbo, and Government loans
- Vesting in Entities
- Non-warrantable condos and condotels



- Credit: 640>
- Property types:
  - Single homes
  - Townhomes
  - Condos
  - Planned unit developments

### HELOC

Home Equity Line of Credit

### THE 3 BUCKETS

#### **BUCKET #1**

Wages, commissions, business earnings, pension or social security. Bucket one is reserved for monthly reoccurring income.

#### **BUCKET #2**

401Ks, stocks, bonds, savings, life insurance, IRAs, and more. Bucket two is for investments and savings accounts.

#### **BUCKET #3**

Home equity, including the home as an asset balanced against outstanding mortgages. Bucket three is for the equity tied up in your home.

\*Must pay property charges like taxes and insurance \*\*The information provided is for informational purposes only and should not be construed as legal or financial advice. Please consult with your financial advisor.



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# QUESTION & ANSWER

Type in your questions now!

Don't forget to register for these *every month*! Second Friday @ 10:30 am CST



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## TUNE INTO NEXT MONTH'S POWER SESSION LIVE

# ...and every second Friday of the month



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